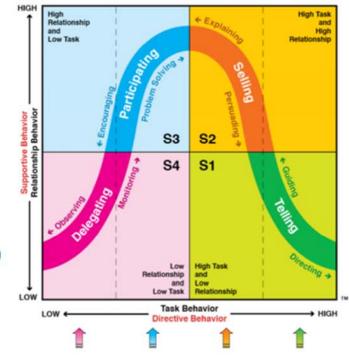
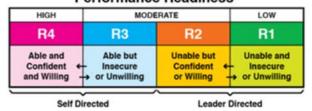
# Situational Leadership®

### Influence Behaviors



# The Situational Leadership® Model

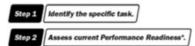
## Performance Readiness\*



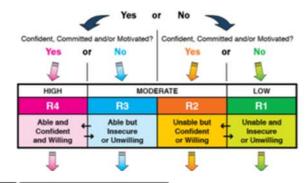
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## Using Situational Leadership®



Is the person currently performing at a sustained, acceptable level? (Complex or not sure? Break task into smaller activities.)



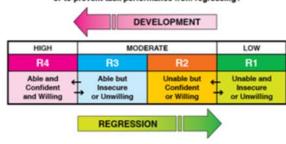
top 8 Match and communicate leader response.

What leadership response best meets the needs of the person?

S4 S3 S2 S1

Step 4 Manage the movement.

What do I need to do to develop the individual's task performance or to prevent task performance from regressing?



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