

Dominic Cingoranelli, CPA, CGMA, CMC®

Co-Founder and Executive Vice President of Consulting, Succession Institute, LLC



Dominic is a founder and the Executive Vice-President of Consulting Services for Succession Institute, LLC, a consulting firm specializing in organizational development work with offices in Colorado, Florida and Texas. He helps professional firms make the transition from "Eat What You Kill" business models to a "One-Firm" business model, and he provides general management consulting to the profession. In addition, he utilizes partnering techniques to help management teams for large, complex construction projects work together effectively, and he also assists Boards, owners' groups and management groups in articulating their organizational visions, and developing strategies and plans to achieve the visions. He accomplishes this using participative process consulting, as well as traditional management consulting services dealing with performance management and measurement.

Dominic has performed strategy consulting and planning, process improvement studies, management consulting, training and development, team building, coaching and group process facilitation for a variety of groups. He conducts management consulting, training and development for general managers, as well as professionals and technical specialists through his work in organization development. His clients include professional firms, professional and trade associations, project managers and executives on large, complex projects for major manufacturers, midsize to very large businesses, and other organizations dealing with change, performance and leadership issues. Dominic has a prestigious list of clients, including names like DaimlerChrysler, Ford, GM, Siemens, CH2MHill, American Institute of CPAs, and numerous multi-million dollar highway construction projects and the contractors who build them.

Dominic is a CPA and earned his MBA with honors from Regis University. He is also a Certified Management Consultant and a member of the Institute of Management Consultants.

Dominic co-authored with his partner, Bill Reeb, two books on Succession titled, ***Securing the Future: Building Your Firm's Succession Plan*** and its companion field guide called, ***Securing the Future: Implementing Your Firm's Succession Plan***. He and his partner also co-authored the fourth edition of their consulting book called, ***Becoming A Trusted Business Advisor: How to Add Value, Improve Client Loyalty, and Increase Profits***, as well as the AICPA PCPS Succession Resource Center in 2008. He also is the author of numerous articles and CPE offerings on executive recruiting, performance management, leadership, planning and organizational culture. He speaks frequently on management and consulting topics throughout the country. All of their books have been published by the American Institute of Certified Public Accountants (the AICPA).

When he is not working, you may find Dom spending time with his family, fly fishing, or volunteering at his church.



dom@successioninstitute.com

www.successioninstitute.com

512.338.1006, x104

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