

## Dominic Cingoranelli, Retired CPA, CGMA

*Emeritus Founder and Senior Consultant, Succession Institute, LLC*



Dominic is Emeritus Founder, Senior Consultant and the former Executive Vice-President of Consulting Services for Succession Institute, LLC. He has assisted professional firms in making the transition from "Eat What You Kill" business models to a "One-Firm" business model, as well as providing general management consulting to the profession.

Dom has performed strategy consulting and planning, process improvement studies, management consulting, training and development, team building, coaching and group process facilitation for a variety of groups. His clients include professional firms, professional and trade associations, project managers and executives on large, complex projects for major manufacturers, midsize to very large businesses, and other organizations dealing with change, performance and leadership issues. His list of projects includes work for names like DaimlerChrysler,

Ford, GM, Siemens, CH2MHill, American Institute of CPAs, and numerous multi-million-dollar highway construction projects and the contractors who build them.

Dominic is a Retired CPA and CGMA who earned his MBA with honors from Regis University. He co-authored with his partner, Bill Reeb, two books on Succession titled, ***Securing the Future: Building Your Firm's Succession Plan*** and its companion field guide called, ***Securing the Future: Implementing Your Firm's Succession Plan***.

He and Bill Reeb also co-authored the fourth edition of their consulting book called, ***Becoming A Trusted Business Advisor: How to Add Value, Improve Client Loyalty, and Increase Profits***, as well as the AICPA PCPS Succession Resource Center in 2008. As well, he also has authored numerous articles and CPE offerings on executive recruiting, performance management, leadership, planning and organizational culture.

When he is not assisting the Succession Institute on a project, you may find Dom spending his time in retirement with his family, fly fishing, or volunteering at his church.