

**Dominic Cingoranelli, CPA, CMC, Co-Founder and Executive Vice President
Consulting Services, Succession Institute, LLC**



Dominic A. Cingoranelli is a co-founder of and Executive Vice President, Consulting Services, for Succession Institute LLC, a management consulting firm with offices in Texas and Colorado. He assists Boards and managers in articulating their organizational visions, and he helps them develop strategies and plans to realize their visions and improve their organizational performance. He accomplishes this using participative process consulting, as well as traditional management consulting services dealing with growth, strategy and performance improvement.

Mr. Cingoranelli also conducts other management consulting, training and development for general managers, as well as professionals and technical specialists through his work in organization development. Dom earned his MBA with honors from Regis University. He is a Certified Management

Consultant and a member of the Institute of Management Consultants. He is a member of the American Institute of CPAs, (AICPA), (Past Chair of the Consulting Services Executive Committee) and the Colorado Society of CPAs.

He has provided consulting assistance on projects for Ford, General Motors, Daimler Chrysler, Detroit Medical Center, Siemens, Bechtel, CH2MHill, several state highway departments, state and regional trade and professional associations, local to international businesses, including CPA firms throughout the United States and Canada, and other organizations dealing with change, performance and leadership issues. Dom also speaks and writes frequently on consulting and management issues. In addition to this, Dom has over 30 years of experience in owning his own CPA practice which he recently sold.

A representative sampling of types of consulting engagements includes:

- Facilitation of group problem solving and decision-making processes
- Assistance with strategy development and facilitation of strategic planning and implementation meetings
- Profitability improvement
- Executive coaching
- Executive team building
- Organizational restructuring assistance
- Succession planning and management assistance
- Partnering facilitation on complex construction projects and programs
- Facilitation of interpersonal and intergroup conflict management interventions

Professional Leadership Involvement includes:

- Past Chair, Management Consulting Services Committee, Colorado Society of CPAs
- Past Chair, Core Consulting Competencies Task Force, American Institute of CPAs (AICPA) Consulting Services Section
- Past member, AICPA Consulting Education and Information Subcommittee
- Past member, AICPA Consulting Standards Subcommittee
- Past member of "Group of 100" think tank group for AICPA Board of Directors
- Past officer of Colorado Chapter of the Institute of Management Consultants
- Past Chair of AICPA Consulting Services Executive Committee
- Past Member of the Special Committee on Enhanced Business Reporting for the AICPA
- Vice-President, Associates Council (Board), Colorado Contractors Association